

Ontario College of Teachers

Financial Report

September 30, 2019

Ontario College of Teachers

Financial Report

Results for the period ending September 30, 2019

The 2019 third quarter College program revenue and expenditure trends are within expectations with no major exceptions based on the year-to-date spending patterns and the College business unit work activities.

Revenues

The budgeted annual membership fees have been collected for 2019 representing \$35,045,042 or 100% of the budget.

The collection of other fee revenue is trending positively at the end of the third quarter reflecting \$1,150,258 or 89.5%.

Advertising revenue collection is at 55.3% of budget levels or \$585,577 to date representing a slightly less than planned collection from advertising partners when compared to the same period last year.

Investment returns on short term instruments are better than planned resulting from rising rates of return \$485,111. However, the downward trend in investment rates will impact investment renewal options going forward.

Expenses

The overall College year to date expenditure experience represents 73% of the annual budget or \$30,801,887 ahead of last years consolidated spend for the same time period.

Investigations and Hearings overall program spending pattern continues to outpace the prior year spending with a posted third quarter spend of \$4,167,980 or 87% of budget with a workload of 640 intake files and 392 open investigations, 64 files adopted and 285 active hearings.

Corporate and Council Services year to date spend is slightly ahead of last year's spend at \$5,574,264 or 78.7% of total budget mainly related IT software development costs.

Standards of Practice and Accreditation year to date spend of \$374,301 or 53.5% of the annual program budget represents an increase over the same period last year as both pre-service AQ and AQ accreditation work spending was up.

Fred Towers, MBA, CPA, CMA
Controller

Ontario College of Teachers

For the Period Ending September 30, 2019.

Statement of Operations*(in thousands of dollars)*

	Actual 30-Sep-19	Actual % of Budget	Budget 2019	Actual % of 30-Sep-18	Actual 30-Sep-18	Actual 31-Dec-2018
Revenue						
Annual Membership Fees	35,045	100%	35,002	100%	35,007	35,209
Unearned Portion of AMF	(8,794)	0%	0	102%	(8,590)	0
Other Fees	1,150	90%	1,285	71%	1,616	1,932
Advertising Revenue	586	55%	1,058	92%	636	801
External Project Funding	12	25%	49	11%	106	110
Investment & Other Income	488	171%	286	130%	376	453
Total Revenue	28,487	76%	37,680	98%	29,153	38,504
Expense						
Employee Compensation	16,138	72%	22,364	103%	15,694	21,279
Council and Committees	452	56%	811	75%	604	933
Membership Services Department	35	52%	66	81%	43	50
Investigations & Hearings	4,168	87%	4,790	134%	3,106	4,132
Standards of Practice and Accreditation	374	53%	700	121%	311	472
Office of the Registrar & Finance	567	81%	698	96%	592	645
Corporate and Council Services	5,574	71%	7,831	107%	5,231	6,978
Occupancy Costs 101 Bloor West	1,438	67%	2,146	99%	1,448	1,922
Public Awareness Initiative	0	0%	0	0%	0	0
Council Elections	0	0%	0	100%	220	220
Amortization	2,055	76%	2,713	125%	1,638	2,217
Total Expense	30,802	73%	42,119	107%	28,887	38,850
Net Surplus/(Deficit)	(2,315)	52%	(4,440)	-871%	266	(345)
Extraordinary Items:						
Property Tax and GST Recoveries	0	0	0	0	0	0
Net Surplus/(Deficit) for the College	(2,315)	52%	(4,440)	-871%	266	(345)

Ontario College of Teachers

Balance Sheet

As At September 30, 2019

	30-Sep-19 (\$000)	31-Dec-18 (\$000)
ASSETS		
Current Assets		
Cash and Investments	10,301	5,872
Restricted Cash	7,743	5,992
Accounts Receivable	343	353
Prepaid Expenses	181	191
Capital Assets	4,123	4,054
Leasehold Improvements	6,925	7,687
Building	8,877	9,198
Land	7,660	7,660
Total Assets	<u>46,153</u>	<u>41,007</u>
Liabilities and Members' Equity		
Current Liabilities		
Accounts Payable and Accrued Liabilities	3,361	3,880
Unearned Annual Membership Fees	8,794	0
Deferred Revenue	446	777
Deferred Salaries	591	504
Mortgage	14,192	14,761
Members' Equity	18,771	21,085
Total Liabilities and Members' Equity	<u>46,153</u>	<u>41,007</u>